



**Washington State
Department of Transportation**

**2023 WASHINGTON STATE FERRIES (WSF)
FLEET-WIDE EMERGENCY RESPONSE SUPPORT**

PACKET B

Prepared by:
Elliott Bay Design Group LLC

November 21, 2023



**Elliott Bay
Design Group**

*Architectural & Engineering Services
for the Marine Industry*

better to build • better to operate

206.782.3082 | 800.788.7930
www.ebdg.com

November 21, 2023

RE: Response to State of Washington Department of Transportation Notice to Consultants; Washington State Ferries (WSF) Fleet-wide Emergency Response Support

To Whom it May Concern,

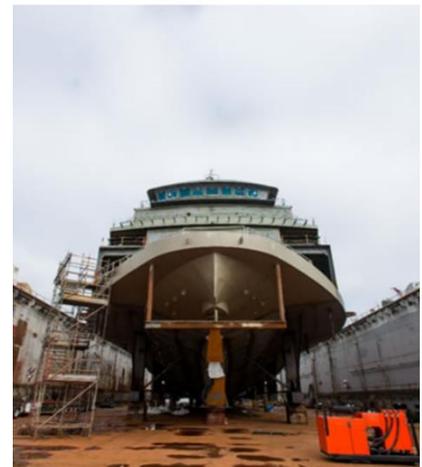
Elliott Bay Design Group (EBDG) is pleased to submit our response to the Washington State Department of Transportation's RFQ for Washington State Ferries Fleet-Wide Emergency Response Support. EBDG is enthusiastic about leveraging our extensive experience, demonstrated expertise, and steadfast commitment to enhance the safety and integrity of WSF's fleet throughout this five-year contract.

EBDG is a premier full-service, employee-owned naval architecture and marine engineering firm with a proven track record in providing responsive, reliable, and innovative solutions. Our commitment to supporting emergency response efforts aligns seamlessly with the objectives outlined in the RFQ. EBDG's vast experience, spanning nearly a century, positions us as the ideal proponent for the WSF Fleet-wide Emergency Response Support contract.

EBDG has a rich history of delivering incident response services to various maritime operations, including reputable clients such as the Alaska Marine Highway System, Sause Bros., Black Ball Ferry Line, Kirby Offshore Marine, Tidewater Barge Lines, and O'Hara Corporation. These projects demonstrate our competence and understanding of the unique requirements associated with incident response programs.

With 57 dedicated professionals nationwide and 40 staff members within the state of Washington and the Greater Portland Metropolitan Area, 18 of whom are licensed Professional Engineers, EBDG has the resources available to fully support this project.

Our proposed Project Manager, Eric Coleman, brings over 10 years of marine industry experience, specializing in vessel design and managing public agency ferry projects. Under his leadership, EBDG will focus on key milestones, including the development of the



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incident response protocol, checklist, vessel document management library, and a Lessons Learned database.

We have carefully reviewed the Project Description outlined in the RFQ, and our proposal aligns with the specified scope of work. We are confident that our qualifications, expertise, and commitment to excellence position us as a strong candidate for consideration.

In accordance with the evaluation criteria, we address the qualifications and expertise of our firm, the qualifications of our proposed Project Manager, key team members, our project management system, project delivery approach, and our commitment to workers' rights. We also provide references and past performance information to showcase our proven track record.

EBDG is enthusiastic about the opportunity to support Washington State Ferries in enhancing their emergency response capabilities. We are confident that our experienced team, comprehensive approach, and commitment to excellence make us the ideal partner for this critical initiative.

Thank you for considering our proposal. We look forward to the opportunity for further discussion and the chance to demonstrate how EBDG can contribute to the success of the Fleet-wide Emergency Response Support for WSF Vessels.

Thank you,

A handwritten signature in blue ink that reads "J.A. Towers". The signature is written in a cursive style with a horizontal line underneath the name.

James Towers, P.E.
Principal in Charge
jtowers@ebdg.com
(206) 204-1301

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CRITERIA 6 | CONTRACTOR
CERTIFICATION – WORKER'S RIGHTS

EBDG has provided the Contractor Certification
– Worker's Rights Form on the following page.

APPENDIX I

CONTRACTOR CERTIFICATION
EXECUTIVE ORDER 18-03 – WORKERS’ RIGHTS
WASHINGTON STATE GOODS & SERVICES CONTRACTS

Pursuant to the Washington State Governor’s Executive Order 18-03 (dated June 12, 2018), the Washington State Department of Transportaion is seeking to contract with qualified entities and business owners who certify that their employees are not, as a condition of employment, subject to mandatory individual arbitration clauses and class or collective action waivers.

Solicitation No./Title: _____

I hereby certify, on behalf of the firm identified below, as follows (check one):

NO MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES. This firm does NOT require its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

OR

MANDATORY INDIVIDUAL ARBITRATION CLAUSES AND CLASS OR COLLECTIVE ACTION WAIVERS FOR EMPLOYEES. This firm requires its employees, as a condition of employment, to sign or agree to mandatory individual arbitration clauses or class or collective action waivers.

I hereby certify, under penalty of perjury under the laws of the State of Washington, that the certifications herein are true and correct and that I am authorized to make these certifications on behalf of the firm listed herein.

FIRM NAME: _____
Name of Contractor/Bidder – Print full legal entity name of firm

By: *A. Jones*
Signature of authorized person

Print Name of person making certifications for firm

Title: _____
Title of person signing certificate

Place: _____
Print city and state where signed

Date: _____

CRITERIA 7 | REFERENCES & PAST PERFORMANCE

Included on the following pages EBDG has provided four Performance Evaluations. All projects featured are either currently active or have been completed within the past three years, attesting to our recent and ongoing success in delivering high-quality naval architecture and marine engineering services.

**Washington State
Department of Transportation**

**Performance Evaluation
Completed by Reference**

Consultant Name: Elliott Bay Design Group, LLC
Consultant's Project Manager: Eric Coleman
Project Name to be Evaluated on: (Work must have been completed within the last 3 years or is currently being performed.) AMHS Incident Response

Type of Work:

Roadway Design
 Plans Specs & Estimates
 Transportation Study
 Right-of-Way
 Other

Contract Information: (Work must have been completed within the last 3 years or is currently being performed.)

	Start Date	End Date	Dollar Amount of Services
<input checked="" type="checkbox"/> Prime	05/10/21	11/21/23	22,150.77
<input type="checkbox"/> Sub			

Performance Evaluation	
Rating Criteria	Score
Please rate each criteria on a scale of 1 to 10. 1 being low and 10 being high.	1 - Low to 10 - High
1. Was the firm cooperative and responsive during any negotiations whether they were budget related or work element related?	10.00
2. Did the firm complete the project within the total budgeted amount?	10.00
3. Did the firm complete the project within the contract schedule(s)?	10.00
4. Did the firm meet all of your technical standards and quality expectations?	10.00
5. Was the firm's communication, both oral and written, clear and concise?	10.00
6. Was the firm's project management system effective?	10.00
Total Score	60.00
(Total the score by adding the scores for criterias 1 through 6.)	
Average Score	10.00
(Average the score by dividing the total score by the total number of criteria that was rated.)	

Evaluator Information:		
Firm/Company Name: Alaska Marine Highway System		
Evaluator's Name: Jerry Mastin	Evaluator's Title: Vessel Construction Manager	
Firm/Company Address: 7037 North Tongass Highway Ketchikan, AK 99901-9101		
Phone: (907) 228-7275	Fax:	Date: 11/14/23

Distribution: Original: Return to Consultant being evaluated; and
 Copy: Fax to WSDOT at 360-705-6838 or email to wsdotco@wsdot.wa.gov

**Washington State
Department of Transportation**

**Performance Evaluation
Completed by Reference**

Consultant Name: Elliott Bay Design Group, LLC
Consultant's Project Manager: Eric Coleman
Project Name to be Evaluated on: (Work must have been completed within the last 3 years or is currently being performed.) Incident Response/Annual Maintenance

Type of Work:

Roadway Design
 Plans Specs & Estimates
 Transportation Study
 Right-of-Way
 Other

Contract Information: (Work must have been completed within the last 3 years or is currently being performed.)

	Start Date	End Date	Dollar Amount of Services
<input checked="" type="checkbox"/> Prime	08/28/12	12/31/23	73,913.70
<input type="checkbox"/> Sub			

Performance Evaluation	
Rating Criteria	Score
Please rate each criteria on a scale of 1 to 10. 1 being low and 10 being high.	1 - Low to 10 - High
1. Was the firm cooperative and responsive during any negotiations whether they were budget related or work element related?	10.00
2. Did the firm complete the project within the total budgeted amount?	10.00
3. Did the firm complete the project within the contract schedule(s)?	10.00
4. Did the firm meet all of your technical standards and quality expectations?	10.00
5. Was the firm's communication, both oral and written, clear and concise?	10.00
6. Was the firm's project management system effective?	10.00
Total Score	60.00
(Total the score by adding the scores for criterias 1 through 6.)	
Average Score	10.00
(Average the score by dividing the total score by the total number of criteria that was rated.)	

Evaluator Information:		
Firm/Company Name: Sause Bros, Inc.		
Evaluator's Name: Jason Traylor	Evaluator's Title: Area Manager Northwest	
Firm/Company Address: 155 East Market Ave Coos Bay, OR 97420		
Phone: (541) 267-8242	Fax:	Date: 11/14/23

Distribution: Original: Return to Consultant being evaluated; and
 Copy: Fax to WSDOT at 360-705-6838 or email to wsdotco@wsdot.wa.gov

**Washington State
Department of Transportation**

**Performance Evaluation
Completed by Reference**

Consultant Name: Elliott Bay Design Group, LLC
Consultant's Project Manager: Eric Coleman
Project Name to be Evaluated on: (Work must have been completed within the last 3 years or is currently being performed.) Incident Response/Annual Maintenance

Type of Work:

Roadway Design
 Plans Specs & Estimates
 Transportation Study
 Right-of-Way
 Other

Contract Information: (Work must have been completed within the last 3 years or is currently being performed.)

	Start Date	End Date	Dollar Amount of Services
<input checked="" type="checkbox"/> Prime	08/28/12	12/31/23	73,913.70
<input type="checkbox"/> Sub			

Performance Evaluation	
Rating Criteria	Score
Please rate each criteria on a scale of 1 to 10. 1 being low and 10 being high.	1 - Low to 10 - High

1. Was the firm cooperative and responsive during any negotiations whether they were budget related or work element related?	9.00
2. Did the firm complete the project within the total budgeted amount?	9.00
3. Did the firm complete the project within the contract schedule(s)?	9.00
4. Did the firm meet all of your technical standards and quality expectations?	10.00
5. Was the firm's communication, both oral and written, clear and concise?	7.00
6. Was the firm's project management system effective?	8.00
Total Score (Total the score by adding the scores for criterias 1 through 6.)	52.00
Average Score (Average the score by dividing the total score by the total number of criteria that was rated.)	8.67

Evaluator Information:		
Firm/Company Name: Sause Bros, Inc.		
Evaluator's Name: Mark Babcock	Evaluator's Title: Manager of Engineering	
Firm/Company Address: 155 East Market Ave Coos Bay, OR 97420		
Phone: (541) 269-7274	Fax: 000-0000	Date: 11/14/23

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 Copy: Fax to WSDOT at 360-705-6838 or email to wsdotco@wsdot.wa.gov

**Washington State
Department of Transportation**

**Performance Evaluation
Completed by Reference**

Consultant Name: Elliott Bay Design Group, LLC
Consultant's Project Manager: Eric Coleman
Project Name to be Evaluated on: (Work must have been completed within the last 3 years or is currently being performed.) Incident Response/Annual Maintenance

Type of Work:

Roadway Design
 Plans Specs & Estimates
 Transportation Study
 Right-of-Way
 Other

Contract Information: (Work must have been completed within the last 3 years or is currently being performed.)

<input checked="" type="checkbox"/>	Prime	Start Date 08/28/12	End Date 01/23/23	Dollar Amount of Services 5,000.00
<input type="checkbox"/>	Sub			

Performance Evaluation

Rating Criteria	Score
Please rate each criteria on a scale of 1 to 10. 1 being low and 10 being high.	1 - Low to 10 - High

1. Was the firm cooperative and responsive during any negotiations whether they were budget related or work element related?	10.00
2. Did the firm complete the project within the total budgeted amount?	10.00
3. Did the firm complete the project within the contract schedule(s)?	9.00
4. Did the firm meet all of your technical standards and quality expectations?	10.00
5. Was the firm's communication, both oral and written, clear and concise?	9.00
6. Was the firm's project management system effective?	9.00
Total Score	57.00
(Total the score by adding the scores for criterias 1 through 6.)	
Average Score	9.50
(Average the score by dividing the total score by the total number of criteria that was rated.)	

Evaluator Information:		
Firm/Company Name: Black Ball Transport, Inc.		
Evaluator's Name: Capt Elmer Grasser	Evaluator's Title: Captain, M/V COHO	
Firm/Company Address: 101 East Railroad Ave Port Angeles, WA 98362		
Phone: (360) 808-3866	Fax:	Date: 11/16/23

Distribution: Original: Return to Consultant being evaluated; and
 Copy: Fax to WSDOT at 360-705-6838 or email to wsdotcso@wsdot.wa.gov

**Washington State
Department of Transportation**

**Performance Evaluation
Completed by Reference**

Consultant Name: Elliott Bay Design Group, LLC
Consultant's Project Manager: David Turner
Project Name to be Evaluated on: (Work must have been completed within the last 3 years or is currently being performed.) Work Authorization #7 - JOHN W JOHNSON Shipyard Period

Type of Work:

Roadway Design
 Plans Specs & Estimates
 Transportation Study
 Right-of-Way
 Other

Contract Information: (Work must have been completed within the last 3 years or is currently being performed.)

	Start Date	End Date	Dollar Amount of Services
<input checked="" type="checkbox"/> Prime	09/06/21	11/21/23	272,166.21
<input type="checkbox"/> Sub			

Performance Evaluation	
Rating Criteria	Score
Please rate each criteria on a scale of 1 to 10. 1 being low and 10 being high.	1 - Low to 10 - High

1. Was the firm cooperative and responsive during any negotiations whether they were budget related or work element related?	10.00
2. Did the firm complete the project within the total budgeted amount?	9.00
3. Did the firm complete the project within the contract schedule(s)?	10.00
4. Did the firm meet all of your technical standards and quality expectations?	10.00
5. Was the firm's communication, both oral and written, clear and concise?	10.00
6. Was the firm's project management system effective?	10.00
Total Score	59.00
(Total the score by adding the scores for criterias 1 through 6.)	
Average Score	9.83
(Average the score by dividing the total score by the total number of criteria that was rated.)	

Evaluator Information:		
Firm/Company Name: Texas Department of Transportation		
Evaluator's Name: Donald Marquise	Evaluator's Title: Chief Engineer	
Firm/Company Address: PO Box 381 Galveston, TX 77553-0381		
Phone: (409) 795-2244	Fax:	Date: 11/16/23

Distribution: Original: Return to Consultant being evaluated; and
 Copy: Fax to WSDOT at 360-705-6838 or email to wsdotcso@wsdot.wa.gov

Consultant Information Form

Firm Name: Elliott Bay Design Group LLC		FYE Date: 12/31	Number of Employees: 58
Address: PO Box 45790			
City: WA	State: Seattle	Zip Code: 98145	County: King
Phone: (206) 782-3082	Fax: (206) 782-3449	Company Web Site: www.ebdg.com	
Remit to Address: PO Box 45790			
City: Seattle	State: WA	Zip Code: 98145	County: King
Phone: (206) 782-3082		Fax: (206) 782-3449	
Statewide Vendor Number (SWV) for Remit to Address: SWV0037120		Federal Tax ID Number or Social Security Number: 26-0639545	
Unified Business Identifier Number (UBI): 6027686120010001		Date Universal Numbering System (DUNS) Number: 82-493-8315	
Year Firm Established: 10/7/2007	UDBE/SBE/MSVWBE Certification Number:: N/A	NAICS Code & Code Name: 541330, Engineering Services	
Proposed Project Manager: Eric Coleman		Email: ecoleman@ebdg.com	
Financial Contact: Peter Tarabochia		Email: ptarabochia@ebdg.com	

Firm Type:

- Sole Proprietor
 Partnership
 C – Corp.
 Limited Partnership
 Subchapter S Corp.
 Limited Liability Company

Annual Gross Receipt:

- \$0 to \$1 Million
 \$1 Million to \$5 Million
 \$5 Million to \$10 Million
 \$10 Million to \$15 Million
 Over \$15 Million

Note:

Firm Name: Please *do not* use: dba's – doing business as; combination names when two firms are working together, unless the combination name is the formation of a legally registered new company such as a joint venture; derivatives of your legal name; acronyms; etc. The firm name shown must be your firm's legal name.

Federal Tax ID Number: Your Federal Tax ID number must be that number registered to your legal firm name. If you do not have a Federal Tax ID number, please use your social security number.

Unified Business Identifier (UBI) Number: Your firm will be **REQUIRED** to acquire a UBI Number prior to execution of an agreement and/or being approved as a Sub-consultant to an existing agreement. This is a Washington State Business license and can be acquired by contacting the Washington State Department of Revenue web site at www.dor.wa.gov.

Statewide Vendor (SWV) Number: The Statewide Vendor (SWV) Number is **REQUIRED** for vendors to receive payments. If your firm doesn't already have an SWV number, your firm will be required to acquire a SWV number prior to execution of an agreement. Please contact WSDOT TRAINS Help Desk at 360-705-7514 for assistance.

FYE Date: Your firm's fiscal year end date.

UDBE/SBE/MSVWBE Certification: If your firm is certified as a UDBE/SBE/MSVWBE enter your firm's certification number. Federal Certifications: Underutilized Disadvantaged Business Enterprise (UDBE), Small Business Enterprise (SBE). State Certifications: Minority, Small, Veteran, Women Business Enterprise. For additional information go to the Washington State Office of Minority Women's Business Enterprises web site at www.omwbe.wa.gov.

It is critical that your firm name is your legal firm name and that it is the same name assigned to your Federal Tax ID number and is the same name utilized for your SWV number.