

*State of Washington
Department of Transportation
Notice to Consultants
Washington State Ferries (WSF) – Econometric Ridership and Revenue
Forecasting Q&A
6-12-2023, 7:00 PM*

Q - When I looked at this opportunity for a Customer Service Operations Support the info didn't quite match. The RFQ says in the project description:

- Revised traffic and revenue projections on a quarterly basis;
- Estimates of additional or reduced revenue by route based on service modifications;
- Testing the fare revenue impacts of alternative tariff structure proposals;
- Individual route by month forecasts for fiscal year on a yearly basis.

A – The WEBS bid opportunity 2023-07 mentioned in the subject line of the emailed question is for the Econometric Ridership that matches the above project description. The Customer Service Operations Support was the WEBS bid opportunity 2023-02 that closed April 27, 2023.

Q - The Criteria Definitions for item 9 states: “The Proposed Billing Rates shall be effective throughout the life of the agreement in accordance with the agreement payment provision” and the agreement term is five (5) years. May a proposer provide “first year” billing rates by labor classification, along with an assumed inflation factor for subsequent years? Or are you asking proposers to incorporate five years of inflation/salary escalation within the proposed billing rates?

A – The proposed billing rates for this agreement are all-inclusive and for the life of the agreement. It is the firm’s judgement how they develop the rates.