

We invite you to sign up for a series of free to attend, in-person workshops:

- Location: IBR Offices, 500 Broadway St., Suite 200, Vancouver, WA.
- Who can attend? Any business interested in participating on future agency contracts in Oregon and Washington, such as the Interstate Bridge Replacement Program

Thanks to CREDC and Washington APEX, there is no cost to participate in this series

Workshops:

- **March 26:** Bonding/Insurance (10 AM – 12 PM)
 - *Featuring Don Shanklin of Propel Insurance, learn about bonding and insurance.*
- **April 24:** Oregon Bureau of Labor and Industry & Washington Labor & Industry Training (10 AM – 12 PM)
 - *Featuring both OR and WA Labor and Industries representatives, learn about responsible bidder criteria, public works requirements, craft classifying and federal resources as well as Davis Bacon requirements.*
- **May 21:** Proposal Writing & Blueprint Reading (10 AM – 12 PM)
 - *Learn from the experts at NAMC University on how to review job site documents, writing proposals, and cost estimating, etc.*
- **June 12:** Joint Ventures/Teaming & SBA Loan Programs (10 AM – 12 PM)
 - *Learn about examples of joint ventures and teaming on large projects and hear about SBA's loan programs. Representatives of Skanska and Hoffman will share experiences from teaming on PDX's T-Core project.*

Participants will also receive:

- ✓ FREE- Mentorship* Connection by APEX:

Once you have the basics from all four workshops, APEX will connect participants to potential mentors from organizations such as NAMC, BDI, Oregon APEX, Score, among others.

**Please note: This is a one-time connection opportunity, not ongoing case management, and will require you to complete APEX Washington's mentorship request form.*

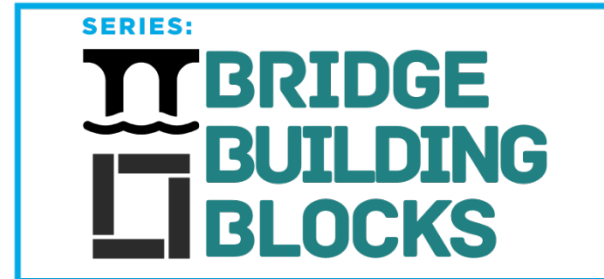
- ✓ FREE- Financial Review by "Tried and True Consulting":

Participants will receive one free discovery session that includes a financial review of your individual business, a financial health score report, and recommendations for next steps.

**This workshop series was developed by CREDC and Washington APEX with venue space provided by the IBR Program*



PRESENT:



FEATURING:



Scan me!

To learn more about this opportunity and register, click [here](#)