

WASHINGTON STATE DEPARTMENT OF TRANSPORTATION
STATE ROUTE 99
STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE
STATE FISCAL YEAR 2025, QUARTER ENDED MARCH 31, 2025

	NOTES	JUL THROUGH SEP	OCT THROUGH DEC	JAN THROUGH MAR	APR THROUGH JUN	YEAR-TO-DATE
REVENUES						
Toll revenue	1	\$ 8,845,745	\$ 7,725,068	\$ 7,377,127		\$ 23,947,940
Civil penalty	2	(1,473,594)	1,452,361	1,471,738		1,450,505
Transponder sales	3	136,177	118,677	120,224		375,078
Toll vendor contractual damages	4	33,529	51,548	39,291		124,368
Toll bill reprocessing fee	5	220,508	277,017	250,149		747,674
Interest income		707,002	978,080	907,705		2,592,787
Miscellaneous	6	83,549	(1,398,542)	7,361		(1,307,632)
TOTAL REVENUES		<u>8,552,917</u>	<u>9,204,209</u>	<u>10,173,595</u>	<u>-</u>	<u>27,930,721</u>
EXPENDITURES						
Goods and Services						
Toll operations vendor contracts	7	1,210,968	1,451,362	1,158,911		3,821,241
Credit card and bank fees		301,368	294,686	311,637		907,691
Transponder cost of goods sold	8	86,208	81,506	63,932		231,646
Pay-by-mail		349,886	333,973	298,560		982,419
Other	9	111,404	79,383	61,714		252,501
Total Goods and Services		<u>2,059,835</u>	<u>2,240,910</u>	<u>1,894,754</u>	<u>-</u>	<u>6,195,499</u>
Personal service contracts	10	224,033	206,713	292,704		723,450
Salaries and benefits		320,769	310,424	315,906		947,099
Civil penalty adjudication cost	11	252,633	246,468	257,534		756,635
Maintenance and preservation	12	1,106,920	1,306,257	1,398,374		3,811,551
Capital Outlays		564,109	207,112	362,347		1,133,568
Other Agency/Program Expenditures	13	157,331	140,612	156,379		454,322
TOTAL EXPENDITURES		<u>4,685,629</u>	<u>4,658,496</u>	<u>4,677,998</u>	<u>-</u>	<u>14,022,123</u>
EXCESS / (DEFICIENCY) OF REVENUES OVER EXPENDITURES		<u>3,867,288</u>	<u>4,545,713</u>	<u>5,495,597</u>	<u>-</u>	<u>13,908,598</u>
OTHER FINANCING SOURCES (USES)						
Operating transfers in		-	-	-		-
Operating transfers out	14	(6,250,000)	(9,781,150)	(6,250,000)		(22,281,150)
TOTAL OTHER FINANCING USES		<u>(6,250,000)</u>	<u>(9,781,150)</u>	<u>(6,250,000)</u>	<u>-</u>	<u>(22,281,150)</u>
NET CHANGE IN FUND BALANCE		<u>(2,382,712)</u>	<u>(5,235,437)</u>	<u>(754,403)</u>	<u>-</u>	<u>(8,372,552)</u>
FUND BALANCE - BEGINNING		<u>107,802,890</u>	<u>105,420,178</u>	<u>100,184,741</u>		<u>107,802,890</u>
FUND BALANCE - ENDING		<u>\$ 105,420,178</u>	<u>\$ 100,184,741</u>	<u>\$ 99,430,338</u>	<u>\$ -</u>	<u>\$ 99,430,338</u>

The notes to the financial statements are an integral part of this statement

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Tolling Operations System and Customer Service - In Fiscal Year (FY) 2018, WSDOT procured and contracted with a new toll system vendor and a customer service vendor. The costs for design and implementation of the new toll system and customer service center are allocated to all toll facilities. Design and implementation costs are reported in several categories on the financial statements. State Route Number 99 portion of these expenditures in fiscal year 2025 are:

	Q1	Q2	Q3	Q4	Total
BOS CSC Procurement Allocation \$	- \$	27,738 \$	- \$	- \$	27,738

Detailed Notes

- Toll Revenue** – Revenue earned, net of any adjustments, from tolls on vehicles traveling through the SR99 Tunnel, which are collected by either Good To Go! electronic toll accounts or pay-by-mail
- Civil Penalty- Civil Penalty- Revenue** is recognized when an unpaid toll escalates to a Notice of Civil Penalty (NOCP), which can occur 80 days after the toll trip date per RCW 46.63.160. Civil penalty revenue, comprising the toll amount plus a \$40 Civil Penalty, is recorded when the NOCP is issued to the registered owner of the tolled vehicle.

For Q1, negative revenue is due to Allowance for Doubtful Accounts (ADA) adjustments. Specifically, ADA adjustments reduce Civil Penalty Revenue based on unpaid NOCP balances outstanding for more than a year. In Q4 2023, WSDOT activated escalations in the back-office system, recognizing NOCP revenue from 21 months of unpaid bills. However, in Q1 2025, a large number of NOCPs aged beyond a year, leading to an increase in ADA adjustments and a significant decrease in NOCP revenue.
- Transponder Sales** – Sales of transponder devices to potential and existing *Good to Go!* electronic toll account customers.
- Toll Vendor Contractual Damages** – Charges to Kapsch for damages and accrued liquidated damages levied against ETAN for delays related to the development and deployment of a new Back Office System (BOS).
- Toll Bill Reprocessing Fee Revenue** – The allocated portion of fees associated with the issuance of second toll billings. New revenue is being reported due to system functionality implemented in March. Revenue is adjusted for Allowance for Doubtful Accounts.
- Miscellaneous Revenue** – This can include revenue for administrative and statement fees, NSF check fees, cash over, payments related to sale of surplus property, and prior period recoveries.
- Toll Operations Vendor Contracts** – Payment for monthly toll operations costs.
- Transponder Cost of Goods Sold** – Cost of purchasing, packaging, and shipping transponders. Transponder Cost of Goods Sold is directly related to Transponder Sales Revenue.
- Other Goods and Services** – Expenditures for supplies, communications, rents, repairs, outside vendor services, printing, and registered owner look up costs.
- Personal Service Contracts** – Expenditures incurred for traffic and revenue forecast consulting and CSC operations consulting.
- Civil Penalty Adjudication Costs** – Allocated share of the adjudication system vendor contract with ETAN for the adjudication system module, as well as its share of supplies, communications, credit card fees, Office of Administrative Hearings costs, and salaries and benefits of WSDOT staff.
- Maintenance and Preservation** – Cost of maintenance and preservation activities on SR99.

	Q1	Q2	Q3	Q4	Total
Maintenance	\$ 1,001,218	\$ 1,160,283	\$ 1,195,308		\$ 3,356,809
Preservation	105,702	145,974	203,066		454,742
Total	\$ 1,106,920	\$ 1,306,257	\$ 1,398,374	\$ -	\$ 3,811,551

- Other Agency/Program Expenditures** – Costs for other agencies and operating programs within the Washington State Department of Transportation (WSDOT).

	Q1	Q2	Q3	Q4	Total
Transportation Commission (L)	\$ 21,000	\$ 21,000	\$ 21,000		\$ 63,000
Traffic Operations (Q)	115,046	98,327	114,094		327,467
Transportation Management (S)	15,910	15,910	15,910		47,730
Transportation Planning (T)		-	-		-
Charges From Other Agencies (U)	-	-	-		-
Washington State Patrol	5,375	5,375	5,375		16,125
Total	\$ 157,331	\$ 140,612	\$ 156,379	\$ -	\$ 454,322

- Operating Transfers Out** – Total includes amount transferred to TPA for debt service pursuant to RCW 47.56.864, as well as administrative transfers to TPA and the Motor Vehicle Account.